

#### The 3 Touch Points of Successful Luxury Marketing

 Lead Generation – AC has a proprietary funnel operating 24/7. The Alester Advantage: Qualified and vetted luxury buyers when ready to buy.

NOTE: Google adwords and SEO generates "unqualified shoppers."

2. Networking/Events/Referrals – Partners creating shared events. The Alester Advantage: Access to over 35 luxury business categories with one common denominator...luxury customers.

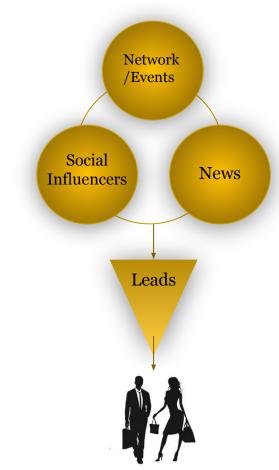
NOTE: Area popular events are cluttered with non-qualified buyers...You're paying for "wasted coverage."

3. News Network – Your Own Local Branded Content

The Alester Advantage: Team of Branded Content Writers, Nano-Social Media Influencers and News.

NOTE: Draft on national brands to craft your own message and call to action.















#### Networking/Events

Luxury Partner collaboration. Luxury companies share luxury customers. Luxury customers *REFER* luxury companies.

# News/BCAs

AC operates a curated luxury news web site. your company will have a Branded Content Article every month placed in the mix of national luxury news.

### Nano-Influencers

As a PARTNER, you will be assigned a local nano influencer to post monthly news and cover local events...posting on your behalf.

## Lead Generation

AC MEMBERS will be surveyed to identify luxury MEMBERS who are ready to buy.

# **LUXURY CATEGORIES**

- Auto
- Motorcycles
- Boats
- Motor Homes
- Aviation
- Home Builder
- Furniture
- Appliances
- Interior Design

- Construction Bathroom and Kitchen Remodeler
- Home Theater
- Commercial Real Estate
- Travel
- Food
- Restaurants
- Catering
- Private chef

- Mens Fashion
- Womens Fashion
- Plastic Surgery
- Cosmetic Dentistry
- Fitness Center
- Med Spa
- 🚸 Spa
- Resort

- Art Gallery
- Biz Insurance
- Financial Planners
- Private Banking
- Non Profit Ballet, Art Museum, Symphony, Performing Arts
- Eyewear
- Corporate Law, Estate
- Landscape Architecture
- Realtor

